

## Fredericksburg Area Soccer Association (FASA) Hotspurs Meeting

Minutes for the December 14, 2004 meeting held at Ukrops in Fredericksburg, Virginia

Commissioner – Wayne Zimmerman called the regular meeting of the Fredericksburg Area Soccer Association to order at 7:05pm.

Attendees present were:

Wayne Zimmerman	Commissioner
Pete Cinalli	Director of Coaching
Lynn Lacy	Secretary
Iris Jordan	Treasurer
Mary Smith	U11 Boys Red & White & U14 Earthquake
Dan Chiesa	U10 Freedom
Kevin Berry	U9 Boys *
Pam Wilson	U12 Girls *
John Johnson	U15 Boys
Terry Perrone	U15 Girls Red
Kim Boggs	U15 Spiders Red
Doug Martinez	FASA Hotspurs Fundraiser
Mary Maynard	U13 Girls
Chuck Sanders	U15 Boys *
Andy Lindberg	U12 Girls Freedom *
Vicki Lindberg	U12 Girls Freedom *
Jack Hitchens	U11 Girls White
Kari Blosser	U15 Girls White/U17 Impact
Lisa Stretch	U14 Boys White/U9 Boys * –& Tournament Director
Lisa Kelly	U10 Boys
Chuck Perrin	U14 Boys Earthquake
Lisa Iden	U11 Girls Black *
Jack Iden	U11 Girls Black *
Rebekah Steele	U11 Spiders Red

**\* New Team**

### Commissioner – Wayne Zimmerman

Mr. Zimmerman reminded everyone that issues or concerns would be brought before the board prior to the end of the meeting.

If anyone knows of any coaches from other clubs contacting or trying to recruit FASA players please let Mr. Zimmerman know immediately.

A candidate for the position of Club Administrator has been found. It is a paid position and will start in January 2005. This position was voted on and approved by the board at a previous

meeting. Mr. Zimmerman introduced Ms. Diana Pointon as the candidate. Ms. Pointon took the floor and gave the board a brief synopsis of her qualifications and her goals:

- Spent a year as the Stafford Classic League Team Administrator (House League)
- Husband coaches travel soccer teams
- Has experience in WAGS and ODSL
- Her children play travel soccer
- Goal is to streamline the processes
- Goal is to encourage better communication

Mr. Zimmerman asked Ms. Pointon to leave the room so the board could discuss her qualifications and take a vote.

Ms. Iris Jordan asked if there should be trail period or an evaluation of Ms. Pointon's job performance a few months after she starts. Ms. Mary Smith took the floor and mentioned that she knows Ms. Pointon personally and that in her opinion Ms. Pointon is a go-getter and could be an asset to the club.

On this date a motion was made by Ms. Mary Smith and seconded by Ms. Lisa Stretch to offer Ms. Pointon the position of Club Administrator. No one opposed the motion and the position was offered to Ms. Pointon. She accepted and the start date will be January 1, 2005.

Ms. Mary Smith took the floor and made a motion that a membership be purchased for Mr. Pete Cinalli to the National Coaches Soccer Association. The association is scheduled to hold a convention in Baltimore in which Mr. Cinalli would be able to attend and participate. The cost to the club is \$50.00. Ms. Lisa Stretch seconded the motion on this date.

The floor was opened to discussion concerning the growing pains associated with the club and the need to continue to focus on the development of the players. The club realizes that each team needs to continue to grow and play in a competitive arena. It was discussed that Mr. Cinalli be given more influence in helping teams determine the best league they should play in. Mr. Zimmerman stated that the club has the best coaches in the area and the goal for the club is to continue to grow. The club also needs to be prepared to stop taking teams once the club becomes too large to accomplish the goals the club has set forth.

Mr. Zimmerman announced that the club wide tryouts have been a great thing for the club with very little cost to the club because so much of the recruiting has been word of mouth. The hope is that eventually players from other clubs will be try out for FASA based on the fact that the club can offer teams 3 leagues to play in, more certified coaches, plus the club offers our coaches and players opportunities for additional training should they want or need it.

### **Director of Coaching – Pete Cinalli**

Mr. Cinalli passed around a spreadsheet that listed all the club teams and the leagues each team had elected to play in for the Spring 2005 season. Mr. Cinalli asked that either the team manager, coach or team representative confirm that the handout was correct for their team. If not to please make corrections to the spreadsheet and let him know.

Mr. Cinalli passed out the New FASA Hotspur Fee Proposal handout and provided the following information concerning the new fee structure:

1. The growth of the club has tripled in the last number of years going from 7 teams to over 21 teams.
2. The club can offer multiple league play for Hotspur teams – National Capital Soccer League (NCSL), Old Dominion Soccer League (ODSL) and Richmond Metro Soccer Youth league (RMSYL).
  - a. Each league fee is different.
  - b. Age groups within each league are different.
  - c. Team will be charged based on WHERE and what age group you play.
3. The clubs recent acceptance into NCSL could possibly open the door to the club joining and being accepted into the Washington Area Girls Soccer (WAGS) in the Fall 2005.
4. The tournament profit was up significantly from last year with high expectations for the coming years.
5. The clubs recommendation is to do the following per team:
  - a. Add the league administrative fee to the FASA Hotspur operational fee to calculate what each teams fee structure would be.
    - League Administration Fee + FASA Operational Fee = Total Team Fee

**Example 1: U9 Boys team playing NCSL**

League administrative fee	\$359.00
Operation Fee	<u>\$1110.00</u>
Total team Fee (excludes coaches pay)	\$1469.00

Cost of \$1469 broken into two equal payments  
50% due January (\$734.50)  
50% due February (\$734.50)

\* If the roster has 12 players (maximum allowed) – the per-player fee would be \$122.00

**Example 2: U16 Boys team playing NCSL**

League administrative fee	\$711.00
Operation Fee	<u>\$1110.00</u>
Total team Fee (excludes coaches pay)	\$1821.00

Cost of \$1821 broken into two equal payments  
50% due January (\$910.50)  
50% due February (\$910.50)

  - If the roster has 18 players (maximum allowed) – the per-player fee would be \$101.00
6. The fee structure will be reviewed yearly and if changes are necessary it will be done then. Changes to the fee structure will occur only once a year.
7. Pete will notify the team manager what the team fee structure will be via e-mail. It will be up to the team manager to notify the team parents of the fee changes.
8. Listed below are some FASA Basic Benefits & Operational Cost
  - a. Weather Hotline (Phone cost)
  - b. Cost associated with TOPSoccer (registration, equipment)
  - c. Team Manager Binders
  - d. FASA Scholarships
  - e. Registration Support (Club Registrar)
  - f. Referee Costs

- g. Practice Fields (Maintain 2 fields)
  - h. Player registration fees (card players in VYSA & USSoccer)
  - i. Player registration fees paid for club officers
  - j. Coaches education & training sessions
  - k. Advertising – Adelphia (H.S game of the week)
  - l. Newspaper advertising – color brochures for tryouts
  - m. Loyalty Coaches Pay (5% of base salary after 1 year of coaching)
  - n. Lighted fields at Loriella Park
  - o. Game fields at Legion and Hotspur Park
  - p. Game balls
  - q. Field rental to Elks
  - r. Field maintenance – road maintenance at Elks
  - s. Field improvements – professional services & winterizing fields
  - t. Equipment – paint, flags, nets, goals, fertilizer, etc
  - u. Coaching jerseys
  - v. Various discounts for uniforms & equipment from Eurosport
9. Coach’s pay would be due in April and would be 100% pass through. If the coaching salary was \$500 per season the team would pay the coach in April and FASA would pay the coach at the end of the season. FASA paying the coaches at the end of the season would result in the coaches receiving a 1099 at the end of the year.
- a. Recommended coaches pay scale (per season) based on other travel clubs in Virginia:
    - No license - \$250 - \$500
    - F license - \$500 - \$600
    - E license - \$600 - \$700
    - D license (State) - \$750 - \$850
    - D license (National) - \$750 - \$900
    - C license - \$1,100 - \$1,500
    - B license - \$1,500 - \$1,900
    - A license - \$2,000 - \$2,800
  - b. This is a base salary and does not include travel and gas expense. Additional information can be found on the coach’s contract.
  - c. Coaches are free to negotiate a higher or lower fee – or take no fee, which is something Pete does not recommend.
10. The date of January 19, 2005 was announced for the guest speaker to come and discuss with parents, players and coaches the steps or processes needed to prepare players for college soccer. The meeting will be held at Cosner Park but no time was announced. The cost to the club will be \$200.00.
11. Pete presented Mr. Jack Hitchens a plaque in recognition of the hard work Jack has done in supporting the TOPSoccer program.

**Treasurer – Iris Jordan**

Ms. Jordan made the following statements:

- 1. Make sure that each team bank statements reflect the individual team address. Instructions on opening up a team bank account are addressed in the Team Manager’s Handbook. You can call Iris if you have additional questions or problems.

2. \$100.00 due tonight and remaining balance due next month.
3. If your team has not met your teams fundraising obligation to the club your team will not be registered to play this season.
4. As of today 9 teams have not met the fundraising obligation.

### **Director of the Tournament Committee – Lisa Stretch**

No additional updates were given at this meeting.

### **Registrar - Carmen Nichols**

Ms. Nichols was not in attendance.

### **Fields – John Haugh**

Mr. Haugh made the following announcements:

1. He is starting to put together teams request for practice times, days and fields. Please forward your requests to John. His work e-mail is [jhaugh@jjma.com](mailto:jhaugh@jjma.com)
2. Wilson Brothers is considering expanding – if that happens the field will no longer be available for practice. He should know something for sure by the middle of January 05.
3. Please let John know if you know of a field that might be available for team practices.
4. There are no nets on the goals and the fields have been closed for the winter.
5. Instead of Pete or John setting up flags and getting out balls for games held at Legion this spring it will be the responsibility of each individual team. Additional information to follow.

### **Fundraising Coordinator – Doug Martinez & Cindy Umbach**

Mr. Martinez addressed the fundraising issue and explained why some team checks were returned to them versus their team being credited with fulfilling its obligation. Checks returned to the team were because the total amount made by the team in the sale did not meet the team's obligation to the club. Teams must meet their obligation prior to being registered to play.

### **RMYSL Vice President – Jack Hitchens**

Mr. Hitchens made the following announcements concerning RMYSL:

1. RMYSL is taking recommendations on how to handle sit outs and red cards. Sits outs listed on the game cards are good ideas but how do you address the situation if the opposing team does not comply with the rule or suggestion. How do you know if a player is supposed to play or not? Feel free to contact Jack with any ideas or suggestions.
2. Penalty points for U15 teams and above - 60 points but may go to 70 points
3. Team applications and \$100.00 due to RMYSL by 12-20-04. Include the date of team's requested weekend off.
4. Penalty fees will be assessed to those teams that do not show up for games in the Premier league in RMYSL
5. Parents and player conduct forms are required by RMSYL for play. The requirement for each player and parents to complete these forms prior to play was voted on and is now

included in RMYSL by-laws. Both parents as well as players must sign the form and the team manager is required to keep the originals. The form can be found in the Team Managers Handbook as well as on the Hotspurs website under forms.

### **Adjournment**

They're being no further business a motion was made to close by Ms. Lisa Stretch and seconded by Ms. Mary Smith. The meeting was adjourned at 8:10 and the date of the next meeting was not announced.

Prepared by  
Lynn Lacy  
FASA Secretary  
12/17/04